

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL Annual Contract for Pump Repairs  
 FOR: Submersible Sump Pump and Centrifugal Pumps  
 TIME & (June 1, 2012 through September 30, 2013)  
 DATE: 3:00 p.m., May 9, 2012

ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

		San Antonio Armature Works, Inc. 1015 N. Colorado San Antonio, TX 78207	Massengale Armature Works, Inc. 1031 Basse Rd. San Antonio, TX 78212	EMR Holdings, LLP 102 S. Navigation Corpus Christi, TX 78405	Loyd Armature Works, Inc. 4754 Center Park Blvd. San Antonio, TX 78218	Xylem - Flygt Products 17352 Bell Norte Dr. Schertz, TX 78154	Peerless Equipment 5400-1 New Hwy 90 West San Antonio, TX 78227	
<b>Item 1</b>	<b>ELECTRIC SUBMERSIBLE/SUMP PUMPS</b>	UNIT PRICE	35.00	32.50	49.50	70.00	NO BID	95.00
	Approximately 1,000 hours Standard Labor Rate	TOTAL	<b>35,000.00</b>	32,500.00	49,500.00	70,000.00		95,000.00
	Approximately 40 hours Overtime Labor Rate (Prior approval of SAWS)	UNIT PRICE	<b>48.00</b>	48.75	74.25	105.00	NO BID	142.50
		TOTAL	<b>1,920.00</b>	1,950.00	2,970.00	4,200.00		5,700.00
			*					
	<b>LABOR TOTAL</b>	TOTAL	<b>36,920.00</b>	34,450.00	52,470.00	74,200.00	NO BID	100,700.00
	Parts & Material Cost Plus	COST PLUS	<b>20%</b>	34.5%	30%	Submitted multiple parts markups and average markup is 17.5%	NO BID	20%
	Estimated Annual Parts Usage \$62500.00		<b>75,000.00</b>	84,062.50	81,250.00	73,437.50		75,000.00
	<b>GRAND TOTAL ITEM 1</b>		<b>111,920.00</b>	118,512.50	133,720.00	147,637.50		175,700.00 Discount 2% 172,186.00
<b>Item 2</b>	<b>FLYGHT ELECTRICAL SUBMERSIBLE/SUMP PUMPS</b>	UNIT PRICE	35.00	32.50	49.50	70.00	87.30	95.00
	Approximately 1,000 hours Standard Labor Rate	TOTAL	<b>35,000.00</b>	32,500.00	49,500.00	70,000.00	87,300.00	95,000.00
	Approximately 40 hrs. Overtime Labor Rate (Prior approval of SAWS)	UNIT PRICE	<b>48.00</b>	48.75	74.25	105.00	87.30	142.50
		TOTAL	<b>1,920.00</b>	1,950.00	2,970.00	4,200.00	3,492.00	5,700.00
			*					
	<b>TOTAL</b>	TOTAL	<b>36,920.00</b>	34,450.00	52,470.00	74,200.00	90,792.00	100,700.00
	Parts & Material Cost Plus	COST PLUS	<b>20%</b>	34.5%	30%	Submitted multiple parts markups and average markup is 17.5%	Submitted both a 20% markup and a 20% discount 0%	20%
	Estimated Annual Parts Usage \$62500.00		<b>75,000.00</b>	84,062.50	81,250.00	73,437.50	62,500.00	75,000.00
	<b>GRAND TOTAL ITEM 2</b>		<b>111,920.00</b>	118,512.50	133,720.00	147,637.50	153,292.00	175,700.00 Discount 2% 172,186.00

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<b>Item 3</b>	<b>CENTRIFUGAL PUMPS</b>	UNIT PRICE	<b>35.00</b>	32.50	49.50	70.00	NO BID	95.00
	Approximately 400 hours Standard Labor Rate	TOTAL	<b>14,000.00</b>	13,000.00	19,800.00	28,000.00		38,000.00
	Approximately 20 hrs. Overtime Labor Rate (Prior approval of SAWS)	UNIT PRICE	<b>48.00</b>	48.75	74.25	105.00	NO BID	142.50
		TOTAL	<b>960.00</b>	975.00	1,485.00	2,100.00		2,850.00
			*					
	<b>LABOR TOTAL</b>	TOTAL	<b>14,960.00</b>	13,975.00	21,285.00	30,100.00	NO BID	40,850.00
	Parts & Material Cost Plus	COST PLUS	<b>20%</b>	34.5%	30%	Submitted multiple parts markups and average markup is 17.5%	NO BID	20%
	Estimated Annual Parts Usage \$25000.00		<b>30,000.00</b>	33,625.00	32,500.00	29,375.00	NO BID	30,000.00
	<b>GRAND TOTAL ITEM 3</b>		<b>44,960.00</b>	47,600.00	53,785.00	59,475.00	NO BID	70,850.00 Discount 2% 69,433.00
	<b>TOTAL ITEMS 1, 2 &amp; 3</b>	TOTAL	<b>268,800.00</b>					
	<b>EXTENSION 1</b>		<b>268,800.00</b>					
	<b>EXTENSION 2</b>		<b>268,800.00</b>					
	<b>EXTENSION 3</b>		<b>268,800.00</b>					
	Terms		Net 30 days	Net 30 days	0% 30 days	Net 30 days	Net 30 days	2% 10 days
	Delivery Days							

**\*LOW BIDDER**

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BID INVITATIONS MAILED TO AND/OR PICKED UP BY:

B&P Process Equipment  
 Electric Motor Rewind  
 EMR Holdings, LLP  
 Integrated Power Services  
 Loyd Armature Works, Inc.  
 Massengale Armature Works, Inc.  
 Peerless Equipment  
 San Antonio Armature Works, Inc.  
 Xylem-Flygt Products

SAWS Website